

# Alabama Real Estate Appraisers Board

March 16, 2017

## Approved Continuing Education Courses

October 1, 2016 - September 30, 2018

**Note:** This list is current only to the above referenced date. All courses expire on **9/30/2018**. The below courses are listed alphabetically via it's provider. It is continually updated as new courses are approved or renewed. Please contact the provider for the course schedule and other information. All courses taught in the State of Alabama must be approved by the AREAB, if the student is to receive credit by the Board for licensure or continuing education.

### Allterra Group, LLC

www.allterraonline.com / p# 443-944-0897 / Ashley Hammond ahammond@allterragroup.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
A Practical Guide to Appraisal Review	Greg Stephens	Online	7	C02145	9/15/16
Appraisal of Single Family Residential New Construction	David Phillips	Online	7	C02144	9/15/16
Basic Charts and Graphs	Carol Trice	Online	5	C02174	9/15/16
FHA Appraisals and Reporting Requirements	Peter Gillispie, Craig Julian	Online	7	C02201	9/15/16

### American Society of Farm Managers and Rural Appraisers

www.asfmra.org / p# 303-692-1222 / Deanna Ilk dilk@asfmra.org

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
7 Hour National USPAP Course (A114)	Scott Seely	Classroom	7	C02262	11/17/16
Rural Sales Analysis and Confirmation	Wayne Young	Classroom	8	C02306	3/16/17
Rural Case Studies 1	Wayne Young	Classroom	8	C02307	3/16/17

### Appraiser eLearning, A Division of Storyboard EMP, LLC

www.appraiserelearning.com / p# 615-965-5705 / Ben Maxwell ben@storyboardemp.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
ANSI, Home Measurement & the Power of Price Per Square Foot	Bryan S. Reynolds	Online	7	C02293	11/17/16
Public Records, Square Footage & the Real Estate Information Crisis	Bryan S. Reynolds	Online	7	C02294	11/17/16

## Appraisal Institute - Alabama Chapter

www.aialabama.com / p# 205-835-0808 / Pam Paulk pampaulk@aialabama.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2016-2017 USPAP 7-Hr Update Course	James Atwood	Classroom	7	C02253	9/15/16
Common Appraisal, USPAP and Review Error	Ted Whitmer	Classroom	7	C02310	3/16/17
Condemnation Appraising: Principles and Applications	Stephen Roach	Classroom	21	C02282	9/15/16
Residential Applications Part 2	James Atwood	Classroom	7	C02284	9/15/16
Review Theory - General	Leslie Sellers	Classroom	30	C02283	9/15/16
Technology Tips for Real Estate Appraisers	Andrew Sheppard	Classroom	4	C02281	9/15/16

## Appraisal Institute - National

www.appraisalinstitute.org / p# 312-335-4100 / Dan Doepke ddoepke@appraisalinstitute.org

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2016-2017 7-Hour National USPAP Update Course	Tom Kirby	Classroom	7	C02258	1/19/17
Advanced Spreadsheet Modeling for Valuation Applications	Ken Foltz	Classroom	14	C01809	1/19/17
Applications & Interpretation of Simple Linear Regression	Ken Foltz	Classroom	14	C02126	1/19/17
(Online) Analyzing Operating Expenses	Ken Foltz	Online	7	C01860	11/17/16
(Online) Appraising Convenience Stores	Robert Bainbridge	Online	7	C02236	11/17/16
(Online) Business Practice and Ethics	Bruce Closser	Online	5	C01648	11/17/16
Business Practices & Ethics	Ken Foltz	Classroom	4	C02021	11/17/16
Case Studies in Appraising Green Commercial Buildings	Ken Foltz	Classroom	14	C02036	1/19/17
(Online) Case Studies in Appraising Green Residential Buildings	Sandra Adomatis	Online	7	C02049	11/17/16
(Online) Comparative Analysis	Arlen Mills	Online	7	C02047	11/17/16
Condemnation Appraising: Principles & Applications	John Underwood	Classroom	21	C02167	1/19/17
Contract or Effective Rent: Finding the Real Rent	Ken Foltz	Classroom	4	C02197	11/17/16
(Online) Eminent Domain & Condemnation	John Underwood	Online	7	C02260	11/17/16
FHA Appraising for Valuation Professionals	Ken Foltz	Classroom	7	C02240	11/17/16
(Online) Forecasting Revenue	Ken Foltz	Online	7	C01627	11/17/16
Fundamentals of Separating Real and Personal Property From Intangible Business Assets	Ken Foltz	Classroom	14	C02168	1/19/17
International Valuation Standards Overview	Ken Foltz	Classroom	7	C02082	11/17/16
(Online) Introduction to Green Buildings: Principles & Concepts	Alan Simmons	Online	7	C02048	11/17/16

Introduction to Green Buildings: Principles & Concepts	Ken Foltz	Classroom	7	C02169	11/17/16
Residential Applications Part 2	Ken Foltz	Classroom	7	C02120	1/19/17
Residential Applications - Using Technology to Measure and Support Assignment Results	Ken Foltz	Classroom	7	C01774	1/19/17
Review Case Studies - General	Ken Foltz	Classroom	30	C02170	1/19/17
(Online) Reviewing Residential Appraisals & Using Fannie Mae Form 2000	Alan Simmons	Online	7	C01880	11/17/16
Review Theory - General	Ken Foltz	Classroom	30	C02079	1/19/17
Review Theory - Residential	Ken Foltz	Classroom	15	C02080	1/19/17
(Online) Subdivision Valuation	Don Emerson	Online	7	C01593	1/19/17
Supervisory Appraiser / Trainee Appraiser Course	Sandy Adomatis	Classroom	4	C02171	11/17/16
The Appraiser as an Expert Witness: Preparation & Testimony	John Underwood	Classroom	15	C02172	1/19/17
(Online) Thinking Outside the Form	Alan Simmons	Online	4	C02237	11/17/16
(Online) The Discounted Cash Flow Model: Concepts, Issues & Applications	Ken Lusht	Online	5	C02026	11/17/16
Two Day Advanced Income Capitalization / A	Ken Foltz	Classroom	14	C02176	11/17/16
Two Day Advanced Income Capitalization / B	Ken Foltz	Classroom	14	C02177	11/17/16
Valuation in Challenging Markets	Ken Foltz	Classroom	28	C01830	1/19/17
Valuation of Conservation Easements	Bruce Closser	Classroom	28	C02300	1/19/17
Valuation of Conservation Easements	John Underwood	Classroom	31	C02173	1/19/17
Uniform Appraisal Standards for Federal Land Acquisitions	John Underwood	Classroom	14	C02311	3/16/17
Unraveling the Mystery of Fannie Mae Appraisal Guidelines - Synchronous	John Underwood	Online	4	C02121	1/19/17

## Calypso Continuing Education

www.calypsoedu.com / p# 802-565-8238 / info@calypsoedu.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2016-2017 7 Hour Equivalent USPAP Update Course	Steven Maher	Online	7	C02295	11/17/16
Appraising Energy Efficient Residential Properties	Amy McClellan, Francis Finigan	Online	8	C02312	3/16/17
A Brief Stroll through America's Architectural Styles	Francis Finigan	Online	7	C02065	9/15/16
Environmental Hazards Impact on Value	Francis Finigan	Online	7	C02014	9/15/16
FHA Site Inspection	Francis Finigan	Online	7	C02035	9/15/16
Mold, A Growing Concern	Francis Finigan	Online	3	C02064	9/15/16
Victorian Era Architecture for Real Estate Professionals	Francis Finigan	Online	3	C02285	9/15/16

## Career Webschool

www.careerwebschool.com / p# 800-532-7649 / Dana Taulli appraisal@careerwebschool.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
2016-2017 7 Hour Equivalent USPAP	AM Bud Black	Online	7	C02272	9/15/16
Appraisal Math and Statistics	AM Bud Black	Online	7	C01911	9/15/16
A URAR Form Review	AM Bud Black	Online	7	C00702	9/15/16
Cost Approach Overview	AM Bud Black	Online	7	C01914	9/15/16
Income Capitalization Overview	AM Bud Black	Online	7	C01912	9/15/16
Residential Appraiser Site Valuation and Cost Approach	AM Bud Black	Online	14	C02130	9/15/16
Residential Market Analysis and Highest & Best Use	AM Bud Black	Online	14	C02127	9/15/16
Residential Report Writing and Case Studies	AM Bud Black	Online	14	C02129	9/15/16
Sales Comparison Approach	AM Bud Black	Online	7	C01913	9/15/16

## Georgia MLS Training Institute

www.georgiarealestateschool.com / p# 770-493-9000 / Robert Hart bhart@gamls.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Appraisal Review of Residential Properties	Wade Gaddy	Online	7	C02194	11/17/16
Defensible Appraising	Wade Gaddy	Online	7	C02193	11/17/16
Methodology and Application of Sales Comparison	Wade Gaddy	Online	7	C02195	11/17/16
National Appraising for the Supervisor and Trainee	Wade Gaddy	Online	4	C02191	11/17/16

## International Association of Assessing Officers

www.iaao.org / p# 816-701-8133 / spiegel@iaao.org

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Course 201 - Appraisal of Land	Bill Gibbs	Classroom	30	C02308	3/16/17

## International Right of Way Association

p# 334-271-3200 / Judy Jones judy.jones@gmcnetwork.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
103 - Ethics and the Right of Way Professional	Clyde Johnson	Classroom	8	C02313	3/16/17
900 - Principles of Real Estate Engineering	Clyde Johnson	Classroom	16	C02314	3/16/17

## Marshall & Swift / CoreLogic

www.marshallswift.com / p# 800-526-2756 / certification@marshallswift.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Commercial Cost Approach Certification	Ed Martinez	Classroom	15	C02241	9/15/16
Residential Cost Approach Certification	Ed Martinez	Classroom	14	C02309	3/16/17

## McKissock

www.mckissock.com / p# 800-328-2008 / Jackie Vincent jackie.vincent@mckissock.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
A Review of Disciplinary Cases: How to Avoid a Visit with the Licensing Board	Paul Lorenzen	Online	3	C02286	9/15/16
2016-2017 7 Hour National USPAP Update Course - Classroom	Dan Bradley Wally Czekalski Chuck Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	7	C02256	9/15/16
2016-2017 7 Hour National USPAP Update Course - Online	Dan Bradley	Online	7	C02255	9/15/16
A Review of Disciplinary Cases - Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	3	C02150	9/15/16
Adjustment Support for Residential Appraisers - Live Webinar	Dan Bradley, Josh Walitt, Steven Craddock, Robert McClelland	Online	4	C02316	3/16/17
Adjustments: Supported or Not Supported? - Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	5	C02266	9/15/16
Advanced Hotel Appraising - Full Service Hotels	Paul Lorenzen	Online	7	C02247	9/15/16
Analyze This! Applications of Appraisal Analysis - Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	4	C02112	9/15/16
Appraisal of Assisted Living Facilities	Dan Bradley	Online	8	C02131	9/15/16
Appraisal of Fast Food Facilities	Paul Lorenzen	Online	7	C02132	9/15/16
Appraisal of Industrial Incubators	Paul Lorenzen	Online	7	C02189	9/15/16
Appraisal of Land Subject to Ground Leases	Paul Lorenzen	Online	7	C02148	9/15/16
Appraisal of Owner-Occupied Commercial Properties	Paul Lorenzen	Online	7	C02190	9/15/16
Appraisal of Self-Storage Facilities	Paul Lorenzen	Online	7	C02108	9/15/16
Appraisal of Single Tenant Distribution Center	Paul Lorenzen	Online	6	C02273	9/15/16

Appraisal Practices of Manufactured Housing - Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	4	C02297	11/17/16
Appraisers: How to Recognize and Avoid Mortgage Fraud	Dan Bradley Wally Czekalski Charles Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	7	C02271	9/15/16
Appraising REO Properties	Dan Bradley Wally Czeskalski Chuck Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	4	C02319	3/16/17
Appraising REO and Foreclosure Properties	Dan Bradley	Online	7	C02320	3/16/17
Appraising Small Apartment Properties	Paul Lorenzen	Online	6	C02267	9/15/16
Avoiding Mortgaged Fraud for Appraisers	Dan Bradley	Online	7	C02248	9/15/16
Basic Hotel Appraising - Limited Service Hotels	Paul Lorenzen	Online	7	C02274	9/15/16
Divorce and Estate Appraisals: Elements of Non-Lender Work	Paul Lorenzen	Online	4	C02290	9/15/16
Documenting the Appraiser's Workfile	Dan Bradley Wally Czeskalski Chuck Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	3	C02301	1/19/17
Essential Elements of Disclosures & Disclaimers	Daniel Bradley	Online	5	C01855	9/15/16
Even Odder: More Oddball Appraisals	Daniel Bradley	Online	7	C01164	9/15/16
Expert Witness for Commercial Appraisers	Paul Lorenzen	Online	12	C02151	9/15/16
Expert Witness Testimony: To Do or Not to Do - Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	4	C02251	9/15/16
Exploring Appraiser Liability	Dan Bradley Wally Czekalski Charles Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	7	C02269	9/15/16
Fannie Mae Appraisal Guidelines - Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	4	C02252	9/15/16
Fannie Mae Appraisal Guidelines: Debunking the Myths	Dan Bradley	Online	4	C02288	9/15/16
Fundamental Concepts of Analysis	Paul Lorenzen	Online	7	C02152	9/15/16
Issues in Appraiser Liability - Live Webinar	Dan Bradley, Josh Walitt, Steven Craddock, Robert McClelland	Online	4	C02318	3/16/17

Introduction to Expert Witness Testimony for Appraisers - To Do or Not to Do	Paul Lorenzen	Online	4	C02289	9/15/16
Introduction to Legal Descriptions	Paul Lorenzen	Online	2	C01871	9/15/16
Introduction to the Uniform Appraisal Dataset	Daniel Bradley	Online	2	C01796	9/15/16
Land and Site Valuation	Alan Simmons	Online	7	C01160	9/15/16
Managing Appraiser Liability	Dan Bradley	Online	6	C02232	9/15/16
Recognizing Mortgage Fraud and It's Effects - Live Webinar	Dan Bradley, Josh Walitt, Steven Craddock, Robert McClelland	Online	4	C02315	3/16/17
Relocation Appraisal and the New ERC Form	Dan Bradley	Online	6	C02034	9/15/16
REO & Foreclosures	Daniel Bradley	Online	5	C01165	9/15/16
Residential Appraisal Review and USPAP Compliance	Dan Bradley	Online	7	C02277	9/15/16
Residential Report Writing: More Than Forms	Daniel Bradley	Online	7	C01857	9/15/16
Residential Property Inspection for Appraisers	Dan Bradley	Online	7	C02299	11/17/16
Reviewer's Checklist - Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	4	C02134	9/15/16
Strange but True: Appraising Complex Residential Properties	Dan Bradley Wally Czeskalski Charles Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	7	C02270	9/15/16
Supervisor-Trainee Course for Alabama	Dan Bradley	Online	4	C02135	9/15/16
Supporting Your Adjustments - Methods for Residential Appraisers	Dan Bradley	Online	3	C02298	11/17/16
Support Your Adjustments - Techniques for Residential Appraisers	Dan Bradley Wally Czeskalski Chuck Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	4	C02302	1/19/17
That's a Violation: Appraisal Standards in the Real World	Dan Bradley Wally Czeskalski Chuck Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	3	C02317	3/16/17
The Cost Approach	Dan Bradley	Online	7	C01845	9/15/16
The Dirty Dozen	Dan Bradley	Online	3	C01166	9/15/16
The Income Approach: An Overview	Dan Bradley	Online	7	C02296	11/17/16

The FHA Handbook 4000.1	Dan Bradley Wally Czeskalski Charles Huntoon Larry McMillen Steve Vehmeier Steve Maher	Classroom	7	C02204	9/15/16
The FHA Handbook 4000.1	Dan Bradley	Online	7	C02202	9/15/16
The FHA Handbook 4000.1- Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	5	C02249	9/15/16
The Nuts & Bolts of Green Building for Appraisers	Daniel Bradley	Online	3	C01856	9/15/16
The Sales Comparison Approach	Alan Simmons	Online	7	C02136	9/15/16
Understanding Residential Construction	Alan Simmons	Online	7	C02137	9/15/16
Work File: Your Best Defense Against an Offense - Live Webinar	Dan Bradley Robert McClelland Joshua Walitt Steven Craddock	Online	5	C02250	9/15/16
Workfile Documentation for Appraisers	Paul Lorenzen	Online	4	C02287	9/15/16

## NAIFA

www.naifa.com / p# 312-321-6830

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
HUD Single Family Housing Policy Handbook - 4000.1 Appraisal Overview	Mike Orman	Classroom	7	C02264	9/15/16
2016-2017 National USPAP Update	Michael Orman	Classroom	7	C02303	1/19/17
Residential Appraisal Review & USPAP Compliance	Michael Orman	Classroom	7	C02304	1/19/17

## OREP Education Network

www.orepeducation.org / p# 888-347-5273

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
FHA Appraisal Standards	Lore DeAstra	Online	7	C02291	9/15/16
How to Support and Prove Your Adjustments	Richard Hagar	Online	7	C02276	11/17/16

## U.S. Environmental Protection Agency

www.epa.gov/watershedacademy / p# 206-553-1806 / pongkhamsing.chan@epa.gov

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Aquatic Resources Awareness Course for Real Estate Appraisers	Chan Pongkhamsing	Online	2.3	C02305	1/19/17



# Valumetrics

www.valumetrics.info / p# 619-297-6816 / info@georgedell.com

<u>Course Title</u>	<u>Course Instructor (s)</u>	<u>Delivery Method</u>	<u>Hours</u>	<u>Course No.</u>	<u>Approval Date</u>
Stats, Graphs and Data Science 1	George Dell	Classroom	14	C02292	9/15/16